



Dues Computation Form Provider Membership Renewal for 2012

The percentage of dues used for lobbying in 2011 was 24%. Members will be notified of any change in this percentage once the 2012 budget is approved by the Board of Directors.

Provider Membership dues are based on Total Gross Home Care Revenues* from New Hampshire business for the organization's most recent fiscal year. Please complete the table below to calculate Provider Membership dues, select a payment option, and sign and return the form by December 1, 2011 to: HCANH, 8 Green Street, Suite 2, Concord, NH 03301.

**For exclusions and more information refer to the Association's Provider Membership and Dues Policies.*

I. DUES CALCULATION

A. Enter date of most recent fiscal year ___/___/___

B. Enter Total New Hampshire Home Care Revenues for most recent fiscal year \$_____
Required

C. Calculate dues amount as follows:

(1) If amount in I.B. is < \$275,000 or less, enter \$1,100 \$_____ Minimum dues \$1,100

(2) If amount in I.B. is ≥ \$275,000 but < \$1,375,000, then
dues = Revenues x .004 \$_____

(3) If amount in I.B. is ≥ \$1,375,000, refer to dues table \$_____ Maximum dues \$10,500

II. PAYMENT OPTION

A. ___ Single payment option. \$_____
Payment of total annual dues due by Jan. 1, 2012.

B. ___ Two-payment option. To calculate: Divide amount in I.C. by two (2). \$_____
Payments due January 1 and July 1.

C. ___ Four-payment option. To calculate: Divide amount in I.C. by four (4). \$_____
Payments due January 1, April 1, July 1, and October 1. (Not Available to New Members)

**** Please note that new members joining in January have a two payment plan available. New members joining mid-year must pay their prorated dues in one payment.**

Agency Name

Executive Director/CEO Signature

Date

A. Dues Calculation

With the exception of membership dues for home infusion organizations, dues for Provider Members are based on gross New Hampshire home care revenues as set forth in the table below.

Home Health Revenues	Dues
Up to \$275,000	\$1,100
\$275,000 - \$1,375,000	Revenues x .004
\$1,375,001 - \$ 2 million	\$5,500
\$2,000,001 - \$3 million	\$6,000
\$3,000,001 - \$4 million	\$6,500
\$4,000,001 - \$5 million	\$7,000
\$5,000,001 - \$6 million	\$7,500
\$6,000,001 - \$8 million	\$8,000
\$8,000,001 - \$10 million	\$8,500
\$10,000,001 - \$12 million	\$9,000
\$12,000,001 - \$15 million	\$9,500
\$15,000,001 - \$20 million	\$10,000
> \$20 million	\$10,500

For purposes of determining dues, home care revenues are defined as follows:

Include:

Patient services revenues (patient, third party, federal or state grant income) for the following services:

- | | |
|---------------------------------|-------------------------------|
| Intermittent home health visits | Companions |
| Private duty care | Chore |
| Hospice (excluding inpatient) | IV-therapy |
| Homemaker | Respiratory therapy |
| AIHC | Case management |
| Alzheimer respite | In-home nutritionist services |
| In-home respite (all) | Home visits under MCH |

Exclude:

Income from these sources:

- | | |
|----------------------|------------------------|
| Fundraising revenues | Town/county funding |
| Donations/bequests | Home medical equipment |
| United Way | |

Revenues from these services:

- | | |
|--------------------|-----------------|
| MCH clinics | Meals-on-Wheels |
| Outpatient clinics | Adult day care |
| Family planning | Child day care |
| Inpatient | Transportation |

The dues for Provider Members that provide services in more than one state will be based on those revenues derived from home care services delivered in New Hampshire only.

Dues for multi-entity providers should be based on all home care services as listed above.